

Volume and Custom Terms and Conditions

Type of Order: This document applies to Volume and Custom orders only. For orders of Standard Products, please see our Standard Product Terms and Conditions. For orders of Revelite products, please see our Revelite Terms and Conditions.

- Orders are classified as **Volume** when any single item has a quantity higher than 10 units or the total dollar amount of the order is above \$5,000, whichever comes first.
- Orders are classified as **Custom** when they involve any item not in our standard offering, or include any alterations to one of our standard products. This includes but is not limited to changes to materials, finishes, dimensions, specifications, etc.

Acceptance: Cerno accepts purchase orders, sent in writing, on the condition that buyer agrees to the terms and conditions set forth herein, unless different or additional terms have been agreed to previously.

Pricing: All orders are subject to price in effect at the time order is placed. All prices are FOB our factory, Aliso Viejo, California. Prices are subject to change without notice. All prices are in U.S. dollars. Prices will be honored as quoted for a period of 60 days unless otherwise indicated on quotation. Prices do not include taxes, shipping, or installation unless specifically shown on quotation. Wholesale support offered during our promotional periods is not applicable to Volume, Custom and Commercial projects.

Job Registration: POs and project inquiries exceeding 10 units or a dollar amount of \$5000 require Cerno's job registration form to be filled out.

Payment Terms: Our standard payment terms are 50% deposit / balance due at time of shipment, unless other terms have been arranged prior to purchase order being accepted. Terms in place for standard product do not apply to Volume and Custom orders.

Credit Card Payments: For orders above \$2000 there is a 3% transaction fee on payments made with a credit card. We accept Visa, MasterCard, Discover, and American Express.

Minimum Order: There is no minimum order amount for established accounts. Custom orders are evaluated on a case by case basis.

To Place an Order: All orders must be received at our Factory in writing. Orders may be emailed to exsales@cernogroup.com, or mailed to: 22892 Glenwood Dr, Aliso Viejo, CA 92656. Verbal orders cannot be processed.

Hold for Release Orders: Orders received with the designation "hold for release" will not be processed until a ship date or release is given, in writing. No materials or components will be ordered, nor will production be scheduled, until that time. Lead times quoted are based upon receipt of a release/ship date.

Lead Times: Lead times stated on quotes are based on the date of inquiry and are subject to change. Lead times begin at the time of receipt of deposit and, if required, approval of construction drawings.

Design Changes: Changes that are requested after the time of quoting may result in changes to price and lead time. Changes that are requested after a purchase order is received will result in additional costs and a later delivery date.

Shipping: Cerno does not grant freight allowance. All shipments will be made via carrier of our choice, unless instructed in writing to use a specific carrier. Crating charges will be included in price. All shipments are FOB Factory and Buyer will handle all claims for loss and/or damage with carrier. Various carriers have Special Service charges that they provide, these will be added when they occur and will be available for review upon request. We will exert every effort to ship orders complete and on time. If an order can be shipped partial, or early, please indicate that on the purchase order.

Delayed Acceptance: If buyer is unable to accept an order in accordance with the ship date shown on our order confirmation, Buyer will be billed on the original requested ship date, and storage charges will accrue from that date. Storage fees will depend on the physical size of the order. If a specific delivery date is required prior to our quoted lead time, it must be specified on the purchase order.

Cancellations: Custom and Volume orders cannot be canceled once a PO has been received. Deposits are non-refundable.

Returns: Custom and Volume orders cannot be returned.

Expediting: There is a 10% fee for expediting. Not all orders can be expedited and requests to expedite are evaluated on a case by case basis.

Damaged Goods: If an item is received that was damaged during shipment, a replacement will be sent only if the damage is reported within 72 hours of receiving the shipment, the original packaging is kept for inspection by the carrier, and photos are provided of the damage. Please call 949-715-1534 or email customerservice@cernogroup.com to report any damage and Cerno will provide further instruction.

Warranty: Cerno warrants its products to be of contract quality and free of defects in workmanship for a period of two (2) year from date of purchase. Should a problem arise in product during this period, product will be repaired or replaced at our option. All costs to remove and/or reinstall at jobsite shall be the responsibility of Buyer. Cerno is not responsible for damages caused by improper installation, maintenance or operation. The warranty does not cover wood or fabric fading due to negligence or excessive exposure to direct sunlight. Warranty extends to the original purchaser only.

Care and Maintenance: All products should be cared for with instructions applicable to that product, failure to do so may void product warranty.